

# APCC STRATEGIC PLAN 2018–2021

## The APCC

The Australasian Procurement and Construction Council Inc (APCC) is the peak council whose Members are government agencies responsible for procurement, construction, asset management and property management policy and delivery for Australian State, Territory and New Zealand governments. Through the leadership and collaboration provided by the APCC, these governments across Australasia come together to create opportunities: leveraging and adding value to what and how they buy and build, and how they manage their assets.

## Our VISION

**Excellence in the way government buys goods and services, and builds and manages assets to improve the delivery of services to the community.**

## Our MISSION

To collaborate and provide leadership to governments and industry on the four disciplines of procurement, construction, asset management and property management by:

- **INFORMING** policy developments to promote excellence in the four disciplines
- **ADDING** value to the way governments work to deliver services to the community
- **PROVIDING** a forum for governments to share ideas, knowledge and networks
- **STRIVING** for consistent approaches and standards across government
- **LEVERAGING** innovation and best practice
- **SUPPORTING** the implementation of policy and championing best practice
- **IDENTIFYING** the game changers.

## Our FOUR DISCIPLINES

We embrace the full spectrum of policy, with a focus on practitioners across our four disciplines:

**Construction** – public works construction from buildings to other infrastructure

**Procurement** – covering all forms of goods and services, including strategy and the end-to-end process

**Asset management** – delivery of integrated strategic asset management

**Property management** – owned and leased government property, particularly office accommodation.

## INTRODUCTION by the Chair

The APCC's Strategic Plan for 2018–2021 takes a proactive approach to ensure all Members benefit from the overarching goals of cross-jurisdictional collaboration, smarter solutions, and recognition of the value of procurement, across our four disciplines.

With governments under pressure to cut costs without compromising service delivery, the APCC's role remains as critical today as it was 50 years ago. The APCC is well-positioned to drive best practice and leverage government spend for better social and economic outcomes.

The goals, strategies and deliverables within the plan focus on the APCC's unique ability to bring governments together to tackle the big issues, as well as the day-to-day priority issues. The ideas and innovation generated will stimulate contemporary solutions and will be translated into best practice that delivers value to governments and their communities.

The APCC will continue to demonstrate leadership and innovation for its Members in all facets of procurement, construction, asset management and property management.

Our collaboration and our strategic focus are at the heart of our value to members.

*Dr Kimberley Swords  
APCC Chair*

## COLLABORATION

<b>GOAL:</b> To enhance jurisdictional collaboration	<b>STRATEGIES</b> 2018–2021	Facilitate a work program that reflects Members' current priorities, which is also responsive to future requirements, and explores new approaches	Maintain a coordinated program of networking opportunities to address common interests and share case studies	Maintain a national suite of policies and practices that are accessible by Members and fit for purpose	Identify and collaborate with relevant external stakeholders	Share policies, principles and practices through the national forum to support activities at the local level		<b>2019 DELIVERABLES</b>	Current library of jurisdictional information to support local decision-making, including a range of cross-jurisdictional scans and comparisons in priority areas	A growth in Members' engagement across all levels of the APCC	Communities of Practice that target Members' priorities and opportunities to capture benefits and savings	Membership levels, are, at least, maintained
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## SMARTER SOLUTIONS

<b>GOAL:</b> To enable smarter procurement, construction, asset management and property management solutions	<b>STRATEGIES</b> 2018–2021	Foster a strategic approach to the governance and management of activities	Identify those procurement and construction trends globally, including innovation and new technology, which will impact on how Australasia enhances procurement, business systems and IT systems	Facilitate opportunities to have joined-up sourcing discussions and, where appropriate, cross-jurisdictional common use arrangements	Identify opportunities and develop solutions to take procurement, construction, asset management and property management to the next level of performance	Support the leveraging of procurement as a strategic tool to drive social and economic outcomes		<b>2019 DELIVERABLES</b>	Develop a register of jurisdictional common use arrangements and panels (leveraging one another's contracts)	International engagement in areas of common interests	Identification of the next generation of procurement practices, including the future of common use arrangements	Partnerships that enable Members to stay current and adapt quickly to disruptive influences
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## ELEVATED PROFILES

<b>GOAL:</b> To elevate the profile of procurement, construction, asset management and property management across the public sector	<b>STRATEGIES</b> 2018–2021	Promote the strategic value of procurement, construction, asset management and property management across government	Support a public sector procurement, construction, asset management and property management workforce that reflects changing government requirements	Partner with relevant stakeholders to drive a national agenda to professionalise procurement	Support consistency of procurement professionalisation approaches	Capability development in new fields and disciplines	Maximise opportunities to rebrand and improve the recognition of procurement and construction as a strategic instrument of government	<b>2019 DELIVERABLES</b>	A tool kit of best practice in building capability and maturity within procurement, construction, asset management and property management	Industry and education sector partnerships that enable greater recognition of the strategic value of the four disciplines	Library of current strategies and training materials for access by all Members
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## DELIVERING the plan

The APCC Council of Chief Executives sets the direction of the Strategic Plan. The plan is delivered through the work of the Special Interest Groups (SIGs), Interactive Roundtables and Working Groups, which report to the Council.

This plan is underpinned by a further two strategies that focus on, and support, the APCC's business model:

- Enhance the APCC's profile by demonstrating and promoting the value proposition, and enhanced uptake of best practice developed and/or identified by the APCC.
- Members' commitment to a financially sustainable and suitably resourced Directorate that can support the APCC work program.

The plan is set over three years, with the deliverables refreshed annually through the SIG work plans.

The APCC has SIGs in the following areas:

- **Strategic Procurement:** assists Members in sourcing solutions to procurement challenges, particularly in the area of general goods and services and commercial strategies
- **Construction & Asset Management:** identifies the need for solutions at both the policy and delivery level, and consults with industry on best practice
- **Procurement for Schools and Training:** focuses on procurement of education goods and services to support delivery of education
- **ICT Commercial Strategies:** supports the delivery of smarter ICT procurement practices and solutions for government
- **Government Property Group:** develops projects of regional and national significance, and benchmarks across Australia and New Zealand, with a focus on office accommodation

- **Digital Procurement Platforms:** focuses on technology which supports the government procurement function, future requirements and exploring current and new technology
- **Australia & New Zealand Health Procurement Roundtable:** leverages the combined knowledge and expertise in health procurement and supply chain to deliver best value for our Members.

Other established groups also report to the APCC Council and contribute to the Strategic Plan:

- Procurement Capability Development
- International Procurement Consultative Group
- Australasian BIM Advisory Board
- Strategic Forum for the Australasian Building & Construction Industry.

Each of these groups provide the conduit for implementation of the plan, through their initiatives, publications and work plans.

## BENEFITS OF APCC membership

The APCC takes its Members beyond a single jurisdictional approach, providing access to an Australasian collective of leaders in the four discipline areas to generate innovative solutions. APCC membership provides both financial and non-financial benefits.

We embrace the full spectrum of policy, including implementation of policy and operations across our four disciplines.

For agencies, being part of an exclusive public sector collaborative delivers significant savings and efficiencies in spend, time and effort through development of best practice, and sharing of approaches, documents and materials. Therefore, Members:

- avoid duplication in effort and resources
- leverage the expertise and experience within the membership
- access innovative business solutions, strategies, materials and tools
- participate in opportunities to buy and build better
- have the opportunity to compare and improve.

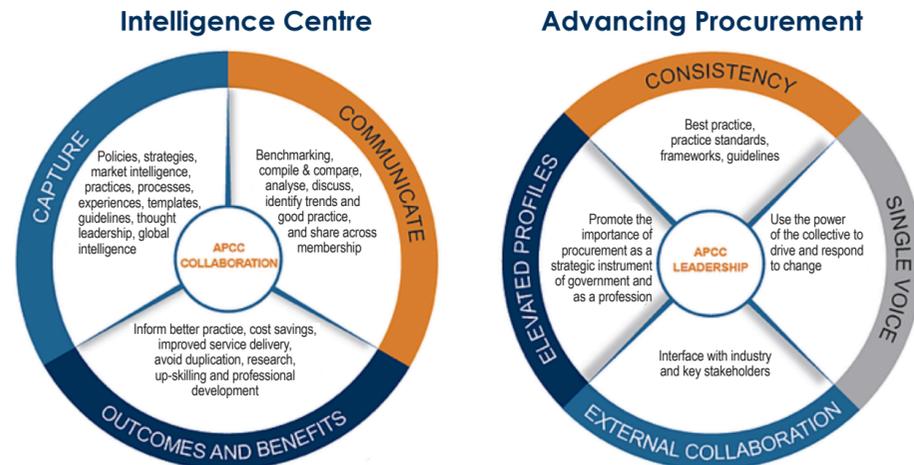
We deliver savings for our Members by leveraging experience, collaborating and reducing the procurement cost to build and buy. The return on investment from membership is significant, and there are further substantial savings ready to be harvested.

The APCC is both an Intelligence Centre for its Members, and an overall leader in Advancing Procurement. We source information for our Members that crosses internal and external boundaries. This information is not available through any other mechanism.

APCC membership helps your staff deliver the greatest possible value for your organisation, stakeholders and clients.

## What WE DO

The APCC exists to deliver quality engagement and resources. No other organisation brings together different levels of government for the common goal of effective procurement and construction with achievements spanning more than 50 years. Our focus on collaboration and leadership is key to this success.



**Australasian Procurement and Construction Council Inc. (APCC)**  
ABN 28 077 100 681

Suite D, 2 Geils Court, Deakin ACT 2600 Australia  
PO Box 106 Deakin West, ACT 2600 Australia  
Tel: +61 2 6285 2255  
Fax: +61 2 6282 3787  
info@apcc.gov.au

[www.apcc.gov.au](http://www.apcc.gov.au)

AUSTRALASIAN PROCUREMENT AND CONSTRUCTION COUNCIL

# Strategic PLAN 2018-2021

Governments working together

2019 edition